



KONICA MINOLTA

SOPHISTICATED IT SOLUTIONS FOR SMALL & MEDIUM-SIZED BUSINESSES

Options depending on your stage of development:

1. Have all or part of your IT system managed
2. Create a new firewall or use your existing firewall
3. Optimize the space in your office or in your server room

WORKPLACE HUB

**Foundations for success
from your office space**



- One complete IT solution
- Optimizes office space
- One-stop support
- Accurate business planning
- Simplified IT administration
- AI-ready software for better collaboration and communication
- World's most advanced server technology
- World-leading security
- Scalable
- Contributes to a GDPR compliant environment

WORKPLACE HUB EDGE

**Boost performance
from your server room**



- Complements existing system
- Optimizes server room space
- Dedicated in-office solution
- Discrete operational tasks or all your IT tasks
- Enhances reliability
- AI-ready software for better collaboration and communication
- World's most advanced server technology
- World-leading security
- Scalable
- Contributes to a GDPR compliant environment

COMPARISON

	Function	Hub	Edge
Admin Dashboard	Asset management	•	•
	Wi-Fi management	•	
	Storage & backup overview	•	•
	User management	•	•
	Konica Minolta MarketPlace	•	•
	Application management	•	•
User Dashboard	File sharing	•	•
	Multifunction printing	•	
	Workplace Go	•	•
	Smart features	•	•
	Additional apps	•	•
IT Infrastructure	Security	•	•
	Multifunction printer	•	
	Storage	•	•
	Cloud	•	•
	Server	•	•
	Wi-Fi access point	•	
Managed IT Services	System security & data protection	•	•
	Storage & back-up management	•	•
	Onsite installation & support	•	•
	Ongoing proactive management	•	•
	Professional IT services	•	•
	Helpdesk	•	•
Detail	Hub	Edge	
Print and copy speed	28 ppm/A4	–	
Scan speed	45 opm/A4	–	
MFP applications – Open API and IWS	Open API support App server for bizhub MFP fleet	Open API apps available for bizhubs App server for bizhub MFP fleet	
IC card reader	MFP authentication Other options available	–	
Wi-Fi management	Configure and manage private and public networks, using Sophos access points	–	
Remote access (4G)	4G connection will be established for troubleshooting by Konica Minolta services when main internet connection is disconnected	–	
Hub & Edge			
Unified threat management	Based on Sophos XG Firewall		
Identity management	User and role management with active directory integration. Options include: - Active Directory as a source of identification - Azure Active Directory as a source of identity - Workplace Hub maintains identity itself		
Active directory integration	Compatible with AD 2012, 2016 and Azure Active Directory		
Backup	Back up to cloud, local storage, or both		
Remote management	Fully managed by Konica Minolta		
Konica Minolta Marketplace	Purchase applications License management		
File sharing	Upload and share files internally Supports SMB drives and Microsoft OneDrive		
Virtualization layer	Install Windows servers Added support for remote access to virtual machines		
Browser support	Chrome, Firefox and Microsoft Edge		
Certifications	Contributes to a GDPR compliant environment		
Workplace Go	Compatible with: – Asana – Microsoft Office 365 – Microsoft Outlook 2016 – OneDrive		
* Works with Office 365 and can only access features with an Office 365 license. Intelligent features will be added over 2019. Please contact your local sales representative for the latest availability.			